# CASE STUDY

## A Complete Solution

We were looking for a turn-key solution to ticket to resolution, and we found that with ORDP. Prior to mandating ORDP for our drivers, I was spending upwards of two to three weeks on one ticket resolution, leaving me unable to help move our business forward. There was no ramp-up time, and they handle the entirety of the onboarding process. The results were immediate. I have my time back and my fleet runs smoothly. With the help of our Personal Fleet Assistant, we're working on ways to lower our company's CSA, I really appreciate the relationship we have [with ORDP] and the way they take care of our drivers.

Katie P., Safety Officer







### **Customer Profile**

Fleet Size
Fleet Type
Market Vertical
Route Demographics
Customer Profile
Annual Volume

300 Drivers
For Hire
General Freight
Nationwide coverage, Terminals in FL, TN, & CA
ORDP Coverage since 2015
Average of 218 tickets received annually

#### The Pain

The Safety Officer for a large fleet with national reach was responsible for managing the ticket resolution process for their 300 drivers. It was taking an average of 2-3 weeks to close one ticket, and lots of research to understand the reporting requirements of different states, leaving her unable to complete her other duties.

#### **ORDP** Solution

- ORDP coverage is deducted directly from Employee paychecks with a \$1 maintenance fee on top, ensuring seamless coverage for the company (and a new line of revenue for the carrier)
- ORDP benefits package is nested within the carrier's benefits offerings and acts as a retention tool & Safe Driver Rewards encourage safe driving practices within their fleet
- Monthly reporting provided by Personal Fleet Assistant keeps them on track towards their CSA goal which was also set with the assistance of their PFA.
- 654 tickets and more than 350 different charges successfully resolved since 2016

#### \$1,071,800

Estimated total annual savings for a fleet of 300

#### **A PARTNER FOR GROWTH**

DataQ Challenges to keep their CSA clean and allow them to grow their business

#### **PEACE OF MIND**

In-person customer support 24/7/365 based in Overland Park, KS

#### **BENEFITS**

Grow your employee benefits program without a capital investment